

## **RoamAD and Kordia Win EIT Hawke's Bay Campus-wide Wi-Fi Tender**

*EIT Hawke's Bay has contracted government-owned converged solutions provider Kordia to deploy and manage its RoamAD network*

**San Francisco, CA—January 22, 2007**—RoamAD, supplier of the most advanced converged citywide Wi-Fi and public safety networks, today announced that Hawke's Bay's Eastern Institute of Technology has selected RoamAD, and its New Zealand integration partner Kordia™, for its campus-wide Wi-Fi network.

The Kordia™ bid, proposing RoamAD's solution, came top of five bids to win the contract to build a campus-wide Wi-Fi network at EIT Hawke's Bay.

"The flexibility and scalability of the RoamAD solution put forward suited our environment and requirements," said Paul Thompson, IT Manager at EIT Hawke's Bay.

"EIT Hawke's Bay will be looking to grow and adjust the wireless infrastructure as demand on the system changes over time," he added.

"RoamAD is pleased to see EIT Hawke's Bay join the growing international list of universities offering campus-wide Wi-Fi access to their students," said Martyn Levy, CEO, RoamAD.

The EIT Hawke's Bay network will be deployed by Kordia™ in the next two months and is the first win for the new integration partnership between RoamAD and Kordia™.

"This deal with RoamAD and EIT Hawke's Bay is our first step towards increasing ease of use and the utility of Wi-Fi networks throughout New Zealand," said Geoff Hunt, CEO of Kordia™.

### **About RoamAD**

RoamAD supplies next-generation converged wireless networks for the metro Wi-Fi and 4.9 GHz public safety markets. RoamAD networks are unmatched in flexibility, technical functionality and economics. RoamAD's platform supports any combination of 900 MHz, 2.4 GHz, 4.9 GHz and 5 GHz in a four-radio wireless node configuration. Future software releases will enable support for 802.11n and WiMAX. RoamAD networks are remotely

upgradeable and optimized to support mobile broadband data and mobile VoIP/VoWiFi. RoamAD is a trademark of RoamAD Holdings Limited. All other brand or product names are trademarks or registered trademarks of their respective holder(s). For more information see [www.roamad.com](http://www.roamad.com) or contact [press@roamad.com](mailto:press@roamad.com).

**About Kordia™**

Kordia™ is one of Australasia's leading providers of customized broadcast and telecommunications networks, network services and converged solutions. Kordia™ owns one of the largest telecommunications networks in New Zealand and is the major provider of television and radio broadcast facilities. In Australia, Kordia™ provides design, build and maintenance services to the broadcast and mobile telecommunications sectors as well as engineering services throughout the region.

Kordia™'s business is built on creating harmonization – the ability to meld customers' ideas into an operating reality, managing technology convergence in today's fast moving world. The name Kordia™ comes from the Latin 'accordia' meaning harmony – bringing people and technology together as one. For more information, please go to [www.kordiasolutions.com](http://www.kordiasolutions.com).

**About EIT**

EIT Hawke's Bay offers more than 90 programs at post-graduate, degree, diploma or certificate level across a very wide range of subject areas. The fabulous facilities and student-friendly campus provide a great atmosphere for students to be able to make the most of their study. The campus facilities have been extended with many new buildings having been completed in the last 10 years. For more information see [www.eit.ac.nz](http://www.eit.ac.nz).

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